

Product Announcement and Product Near-End-of-Life Notification

Announcing the new MultiConnect® rCell 100 Series Intelligent Wireless Routers and Near-End-of-Life for MultiModem® rCell CDMA 1xRTT Models

Date: September 5, 2013

I. Summary:

The MultiConnect® rCell 100 Series Intelligent Wireless Router is a new and exciting router from Multi Tech Systems. Starting with a new look, the MultiConnect rCell 100 Series offers new functionality while delivering the same high quality product that you have come to know from Multi Tech Systems. Designed for any application, these routers provide a stable and long life cycle which is very important in M2M applications.

Key Features:

- CDMA2000 1xRTT performance
- SMA antenna connector
- Models with GPS tracking capability
- 10/100BaseT Ethernet LAN connectivity
- RS-232 port for connecting legacy equipment
- Carrier approved
- Two-year warranty

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For more detailed information or list of device specifications, please refer to www.multitech.com or contact your Multi-Tech Systems Sales Representative.

II. New Part Numbers:

Ordering Part Number	Description
MTR-C2-B16-N2	1xRTT Router w/o Accessories (Sprint)
MTR-C2-B16-N2-US	1xRTT Router w/US Accessory Kit (Sprint)
MTR-C2-B17-N2	1xRTT Router w/GPS w/o Accessories (Sprint)
MTR-C2-B16-N3	1xRTT Router w/o Accessories (Verizon)
MTR-C2-B16-N3-US	1xRTT Router w/US Accessory Kit (Verizon)

Ordering Part Number	Description
MTR-C2-B17-N3	1xRTT Router w/GPS w/o Accessories (Verizon)
MTR-C2-B16-N16	1xRTT Router w/o Accessories (Aeris)
MTR-C2-B16-N16-US	1xRTT Router w/US Accessory Kit (Aeris)
MTR-C2-B17-N16	1xRTT Router w/GPS w/o Accessories (Aeris)

Build Option Reference:

	1 Ethernet Port	4 Ethernet Port	RS232/422/485 Serial	RS232 Serial	USB	Wi-Fi/BT	AC/DC Power	Power over Ethernet	GPS	Diversity
B16	X			X			X			
B17	X			X			X		X	

III. Near-End-of-Life (NEOL) Part Numbers:

The new part numbers in Section II replace these models.

NEOL Ordering Part Number	Description
MTCBA-C1-EN2-N2	Intelligent CDMA Router for Sprint Networks.
MTCBA-C1-EN2-N2-NAM	Intelligent CDMA Router for Sprint Networks. Includes US bundle.
MTCBA-C1-EN2-GP-N2	Intelligent CDMA Router for Sprint Networks. Includes GPS receiver.
MTCBA-C1-EN2-N3	Intelligent CDMA Router for Verizon Wireless Networks.
MTCBA-C1-EN2-N3-NAM	Intelligent CDMA Router for Verizon Wireless Networks. Includes US bundle.
MTCBA-C1-EN2-GP-N3	Intelligent CDMA Router for Verizon Wireless Networks. Includes GPS receiver.
MTCBA-C1-EN2-N16	Intelligent CDMA Router for Aeris Communications Networks.
MTCBA-C1-EN2-N16-NAM	Intelligent CDMA Router for Aeris Communications Networks. Includes US bundle.
MTCBA-C1-EN2-GP-N16	Intelligent CDMA Router for Aeris Communications Networks. Includes GPS receiver.

IV. Key Dates:

- **Near-End-Of-Life Date:** September 5, 2013
- **Last Time Buy Information**
 - Option 1: Q3 2013 (by September 9): Submit confirmed order quantities for guaranteed availability with a Non Cancellable, Non Returnable (NCNR) order of C1 products
 - Option 2: Multi-Tech will be purchasing nine months worth of additional critical components for stocking inventory. These will be available on a first come, first serve basis with a NCNR order.
- Q4 2013: Replacement C2 product family samples/models available (Verizon models)
- Q1 2014: Replacement C2 product family samples/models available (Sprint/Aeris models)
- Q2 2014: Last Time Shipment on C1 products while supplies last

Note: All orders placed for products listed in this announcement require an NCNR agreement. Last time ship dates are negotiable with an NCNR agreement. Please contact your Multi-Tech sales representative for details and a copy of the agreement.

V. Warranty and Support:

Multi-Tech Systems will provide technical support and repair or exchange of the products listed in this announcement through the warranty period of the installed device. However, no firmware/software updates or maintenance releases will take place post EOL/Discontinued date.

MTR-C2 models are encryption items. U.S. Export Administration Regulations have special restrictions on the export of encryption items; please refer to these regulations. Any export of commodities, technology, or software must be exported from the United States in accordance with the Export Administration Regulations. Export or diversion contrary to U.S. law is prohibited.

VI. Suggested Action Plan:

To help facilitate the launch of the new MultiConnect rCell 100 Series, we recommend the following actions be taken:

- Work with your Multi-Tech Systems representative if your company is interested in placing an N.C.N.R. (Non-Cancellable, Non-Returnable) purchase order for any remaining devices that you require.
- Forward this announcement to others within your organization who are actively involved in the sale or support of wireless routers.
- Ensure that the pricing for the new MultiConnect rCell 100 Series routers are loaded in your pricing system.
- Note that the current MultiModem rCell routers (MTCBA-C1-EN2-xx) are no longer recommended for new product designs.
- Notify existing customers who have been using the MTCBA-C1-EN2 models and have them begin their qualification testing on the MTR-C2 models. Work with your Multi-Tech sales representative to ensure the correct model is ordered.

VII. Additional Information:

If you have any questions or require additional information on this Product Announcement, please contact your Multi-Tech sales representative:

World Headquarters – U.S.

+(763) 785-3500 | sales@multitech.com

EMEA Headquarters – UK:

+(44) 118 959 7774 | sales@multitech.co.uk

VIII. Cross Reference:

MTCBA-C1-EN2 (Near-End-of-Life Models)		MTR-C2 (Recommended Replacement Models)	
NEOL Ordering Part Number	UPC	Ordering Part Number	UPC
MTCBA-C1-EN2-N2	789407349829	MTR-C2-B16-N2	789407357510
MTCBA-C1-EN2-N2-NAM	789407349836	MTR-C2-B16-N2-US	789407357527
MTCBA-C1-EN2-GP-N2	789407350405	MTR-C2-B17-N2	789407357558
MTCBA-C1-EN2-N3	789407349843	MTR-C2-B16-N3	789407356148
MTCBA-C1-EN2-N3-NAM	789407349850	MTR-C2-B16-N3-US	789407357534
MTCBA-C1-EN2-GP-N3	789407350412	MTR-C2-B17-N3	789407356155
MTCBA-C1-EN2-N16	789407350139	MTR-C2-B16-N16	789407357497
MTCBA-C1-EN2-N16-NAM	789407350146	MTR-C2-B16-N16-US	789407357503
MTCBA-C1-EN2-GP-N16	789407350399	MTR-C2-B17-N16	789407357541

IX. Extended Warranties:

MTCBA-C1-EN2 (Near-End-of-Life Models)		MTR-C2 (Recommended Replacement Models)
NEOL Ordering Part Number	Description	Ordering Part Number
EW1- MTCBA-C1-EN2-N2	One-year extended warranty (Three-year total)	EW1- MTR-C2-B16-N2
EW2- MTCBA-C1-EN2-N2	Two-year extended warranty (Four-year total)	EW2- MTR-C2-B16-N2

MTCBA-C1-EN2 (Near-End-of-Life Models)		MTR-C2 (Recommended Replacement Models)
NEOL Ordering Part Number	Description	Ordering Part Number
EW3- MTCBA-C1-EN2-N2	Three-year extended warranty (Five-year total)	EW3- MTR-C2-B16-N2
EN1- MTCBA-C1-EN2-N2	One-year extended warranty and three-year overnight replacement (Three-year total)	EN1- MTR-C2-B16-N2
EN2- MTCBA-C1-EN2-N2	Two-year extended warranty and four-year overnight replacement (Four-year total)	EN2- MTR-C2-B16-N2
EN3- MTCBA-C1-EN2-N2	Three-year extended warranty and five-year overnight replacement (Five-year total)	EN3- MTR-C2-B16-N2
EW1- MTCBA-C1-EN2-N2-NAM	One-year extended warranty (Three-year total)	EW1- MTR-C2-B16-N2-US
EW2- MTCBA-C1-EN2-N2-NAM	Two-year extended warranty (Four-year total)	EW2- MTR-C2-B16-N2-US
EW3- MTCBA-C1-EN2-N2-NAM	Three-year extended warranty (Five-year total)	EW3- MTR-C2-B16-N2-US
EN1- MTCBA-C1-EN2-N2-NAM	One-year extended warranty and three-year overnight replacement (Three-year total)	EN1- MTR-C2-B16-N2-US
EN2- MTCBA-C1-EN2-N2-NAM	Two-year extended warranty and four-year overnight replacement (Four-year total)	EN2- MTR-C2-B16-N2-US
EN3- MTCBA-C1-EN2-N2-NAM	Three-year extended warranty and five-year overnight replacement (Five-year total)	EN3- MTR-C2-B16-N2-US
EW1- MTCBA-C1-EN2-GP-N2	One-year extended warranty (Three-year total)	EW1- MTR-C2-B17-N2
EW2- MTCBA-C1-EN2-GP-N2	Two-year extended warranty (Four-year total)	EW2- MTR-C2-B17-N2
EW3- MTCBA-C1-EN2-GP-N2	Three-year extended warranty (Five-year total)	EW3- MTR-C2-B17-N2
EN1- MTCBA-C1-EN2-GP-N2	One-year extended warranty and three-year overnight replacement (Three-year total)	EN1- MTR-C2-B17-N2

MTCBA-C1-EN2 (Near-End-of-Life Models)		MTR-C2 (Recommended Replacement Models)
NEOL Ordering Part Number	Description	Ordering Part Number
EN2- MTCBA-C1-EN2-GP-N2	Two-year extended warranty and four-year overnight replacement (Four-year total)	EN2- MTR-C2-B17-N2
EN3- MTCBA-C1-EN2-GP-N2	Three-year extended warranty and five-year overnight replacement (Five-year total)	EN3- MTR-C2-B17-N2
EW1- MTCBA-C1-EN2-N3	One-year extended warranty (Three-year total)	EW1- MTR-C2-B16-N3
EW2- MTCBA-C1-EN2-N3	Two-year extended warranty (Four-year total)	EW2- MTR-C2-B16-N3
EW3- MTCBA-C1-EN2-N3	Three-year extended warranty (Five-year total)	EW3- MTR-C2-B16-N3
EN1- MTCBA-C1-EN2-N3	One-year extended warranty and three-year overnight replacement (Three-year total)	EN1- MTR-C2-B16-N3
EN2- MTCBA-C1-EN2-N3	Two-year extended warranty and four-year overnight replacement (Four-year total)	EN2- MTR-C2-B16-N3
EN3- MTCBA-C1-EN2-N3	Three-year extended warranty and five-year overnight replacement (Five-year total)	EN3- MTR-C2-B16-N3
EW1- MTCBA-C1-EN2-N3-NAM	One-year extended warranty (Three-year total)	EW1- MTR-C2-B16-N3-US
EW2- MTCBA-C1-EN2-N3-NAM	Two-year extended warranty (Four-year total)	EW2- MTR-C2-B16-N3-US
EW3- MTCBA-C1-EN2-N3-NAM	Three-year extended warranty (Five-year total)	EW3- MTR-C2-B16-N3-US
EN1- MTCBA-C1-EN2-N3-NAM	One-year extended warranty and three-year overnight replacement (Three-year total)	EN1- MTR-C2-B16-N3-US
EN2- MTCBA-C1-EN2-N3-NAM	Two-year extended warranty and four-year overnight replacement (Four-year total)	EN2- MTR-C2-B16-N3-US
EN3- MTCBA-C1-EN2-N3-NAM	Three-year extended warranty and five-year overnight replacement (Five-year total)	EN3- MTR-C2-B16-N3-US

MTCBA-C1-EN2 (Near-End-of-Life Models)		MTR-C2 (Recommended Replacement Models)
NEOL Ordering Part Number	Description	Ordering Part Number
EW1- MTCBA-C1-EN2-GP-N3	One-year extended warranty (Three-year total)	EW1- MTR-C2-B17-N3
EW2- MTCBA-C1-EN2-GP-N3	Two-year extended warranty (Four-year total)	EW2- MTR-C2-B17-N3
EW3- MTCBA-C1-EN2-GP-N3	Three-year extended warranty (Five-year total)	EW3- MTR-C2-B17-N3
EN1- MTCBA-C1-EN2-GP-N3	One-year extended warranty and three-year overnight replacement (Three-year total)	EN1- MTR-C2-B17-N3
EN2- MTCBA-C1-EN2-GP-N3	Two-year extended warranty and four-year overnight replacement (Four-year total)	EN2- MTR-C2-B17-N3
EN3- MTCBA-C1-EN2-GP-N3	Three-year extended warranty and five-year overnight replacement (Five-year total)	EN3- MTR-C2-B17-N3
EW1- MTCBA-C1-EN2-N16	One-year extended warranty (Three-year total)	EW1- MTR-C2-B16-N16
EW2- MTCBA-C1-EN2-N16	Two-year extended warranty (Four-year total)	EW2- MTR-C2-B16-N16
EW3- MTCBA-C1-EN2-N16	Three-year extended warranty (Five-year total)	EW3- MTR-C2-B16-N16
EN1- MTCBA-C1-EN2-N16	One-year extended warranty and three-year overnight replacement (Three-year total)	EN1- MTR-C2-B16-N16
EN2- MTCBA-C1-EN2-N16	Two-year extended warranty and four-year overnight replacement (Four-year total)	EN2- MTR-C2-B16-N16
EN3- MTCBA-C1-EN2-N16	Three-year extended warranty and five-year overnight replacement (Five-year total)	EN3- MTR-C2-B16-N16
EW1- MTCBA-C1-EN2-N16-NAM	One-year extended warranty (Three-year total)	EW1- MTR-C2-B16-N16-US
EW2- MTCBA-C1-EN2-N16-NAM	Two-year extended warranty (Four-year total)	EW2- MTR-C2-B16-N16-US
EW3- MTCBA-C1-EN2-N16-NAM	Three-year extended warranty (Five-year total)	EW3- MTR-C2-B16-N16-US

MTCBA-C1-EN2 (Near-End-of-Life Models)		MTR-C2 (Recommended Replacement Models)
NEOL Ordering Part Number	Description	Ordering Part Number
EN1- MTCBA-C1-EN2-N16-NAM	One-year extended warranty and three-year overnight replacement (Three-year total)	EN1- MTR-C2-B16-N16-US
EN2- MTCBA-C1-EN2-N16-NAM	Two-year extended warranty and four-year overnight replacement (Four-year total)	EN2- MTR-C2-B16-N16-US
EN3- MTCBA-C1-EN2-N16-NAM	Three-year extended warranty and five-year overnight replacement (Five-year total)	EN3- MTR-C2-B16-N16-US
EW1- MTCBA-C1-EN2-GP-N16	One-year extended warranty (Three-year total)	EW1- MTR-C2-B17-N16
EW2- MTCBA-C1-EN2-GP-N16	Two-year extended warranty (Four-year total)	EW2- MTR-C2-B17-N16
EW3- MTCBA-C1-EN2-GP-N16	Three-year extended warranty (Five-year total)	EW3- MTR-C2-B17-N16
EN1- MTCBA-C1-EN2-GP-N16	One-year extended warranty and three-year overnight replacement (Three-year total)	EN1- MTR-C2-B17-N16
EN2- MTCBA-C1-EN2-GP-N16	Two-year extended warranty and four-year overnight replacement (Four-year total)	EN2- MTR-C2-B17-N16
EN3- MTCBA-C1-EN2-GP-N16	Three-year extended warranty and five-year overnight replacement (Five-year total)	EN3- MTR-C2-B17-N16

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